

Highest & Best Use Development Site

Availability	✓ NSW ✓ VI	C 🗹 QLI	D ☑ SA	☑ WA	✓ TAS	
Who is it for?	Developers/Investors Highest and Best Use townhouse sites Permit or Non-Permit Approved					
Repayment Type	P&I or IO					
Repayments	Monthly					
Loan Term	30 years					
Loan Size	\$100,000 - \$2mil					
Details	LVR	Rates	Max Loan Amou	nt	Special Notes	
	Up to 80% incl GST (72%)	From 9.00%	Up to \$2,000,00	0 1st R	egistered Mortgage Only	
Exit Strategy	Case by Case – Most times the exit strategy will be refinance into development loan					
Fees: All fees to establish loan and any ongoing fees	Establishment Fee	ablishment Fee From 1.5% - 2.5% + gst				
	Commitment Fee Quoted Individually					
	Legal Fees From \$330					
	Valuation Quoted Individually					
Purpose	☑Highest & Best Use – Small townhouse sites					
Titles	Strata, Torrens Title & Community Title					
Zoning	☑ Residential					
Documentation Required	1 Paramount Applicatio	n 6	SE: Self Declaration	8	Exit Strategy	
	2 Rates Notice or COS	7	PAYG: 2 x Payslips and 3 months		9 Lease Agreement	
	3 100 Point ID &		personal bank statements or GC or NOA or Tax Returns		(If applicable)	
	4 Current Valuation					
	5 SE: Accountant's letter					
Credit History	Considered on case by case basis					
Valuation Basis	Long Form Valuation – Projected Related site value and Gross Realisation Value					
Commission (inc GST)	Upfront from 0.5% - 1% Trail – Nil					
I acknowledge that	have read the above produc	ct sheet:				
Name:	Sigr	1:	Date:			

